

February 2, 2017

Company	Alberta Food Processors Association
Name:	Melody Pashko – General Manager
Address	100w, 4760 – 72 Ave. SE Calgary, AB T2C 3Z2
Phone	403.201.3657 ext. 21
Email	melody@afpa.com
Re.	2017/2018 LNR

Dear Melody

Thank you for giving the opportunity to introduce the **Westmont Hospitality Group's** LNR rates for **Alberta Food Processors Association - AFPA** associates and business travellers. We are excited about working with you and look forward to serving both you and your travellers in the coming year.

PREFERRED NEGOTIATED RATE PROGRAM (2017/2018) Alberta Food Processors Association

<u>Property</u>	<u>Room Type</u>	<u>Rate Single / Double</u>	<u>Inclusion</u>
Holiday Inn Conference Centre Edmonton South 4485 Gateway Blvd. Edmonton, AB T6H 5C3. Lobna El Mansoury Director of Sales & Marketing P: 780.989.6757 C: 403-614-3584 E.: lobna.elmansoury@whg.com	Standard One Queen/Two queens	\$109.00	Hot Breakfast Wifi Parking
	Deluxe one King	\$119.00	
	Two Bed Rooms Suite	\$189.00	
Holiday Inn Calgary Macleod Trail South 4206 Macleod Trail Southeast Calgary, AB T2G 2R7 Jamie Wright Director of Sales P.:403.450.5716 E.: Jamie.Wright@whg.com	Standard One Queen/Two queens	\$109.00	Hot Breakfast Wifi Parking
	Deluxe one King	\$119.00	

TERMS & CONDITIONS:

- Rates are net, non-commissionable, per room per night, based on double occupancy. Surcharges may apply for additional guests or special requests.
- All Rates are subject to applicable taxes which are subject to change without notice:
 - 3% Destination Marketing Fee
 - 4% Alberta Tourism Levy
 - 5% GST
- Rates are guaranteed last room availability for standard accommodation only
- Rates are designed for the individual business traveller and do not automatically apply to groups of 10 or more. We would be pleased to discuss rates for any group requirements you may have throughout the year.

BENEFITS & AMENITIES

As a preferred corporate client; **Alberta Food Processors Association** travellers will enjoy the following benefits and amenities at the Holiday Inn Conference Centre Edmonton South:

- Guaranteed rate availability, without blackout periods
- Earn IHG Rewards
- Work desk and two phones in every room (including speaker phone) subject to each hotel's facilities.
- In room movies subject to each hotel's facilities.
- Complimentary Wireless Internet
- Free local calling, daily newspaper
- Business Centre
- Fully Equipped Fitness Centre
- Indoor swimming pool and Hot Tub subject to each hotel's facilities.
- Secured Underground Heated Parking (small fee charged) subject to each hotel's facilities.

BOOKING PROCEDURES simple as 1 – 2 – 3 :

We strive to make it as easy as possible for you to secure room reservations at one of WHG Hotels.

1. **ONLINE** – Sales department of each mentioned hotel will provide a Corporate ID number for easy reservations. Once a copy of this rate agreement has been returned, the sales department will follow-up with notification of company's **Corporate Identification number for quick online reservations.**
2. **Direct** our reservations department – please refer to each hotel's factsheet.
3. **Central Reservations** - Holiday Inn System at 1.800.HOLIDAY please quote company's name to receive correct negotiated rates.

ACCEPTANCE:

Your signature on this agreement constitutes your acceptance and understanding of the stated terms and conditions between the **WHG** and **Alberta Food Processors Association** In the event that a signed copy is not received by **Friday 03 February 2017**, the contract and terms will become invalid and a new contract will need to be renegotiated.

We are delighted to have the opportunity to welcome your guests to Edmonton, Calgary, Medicine Hat and Lethbridge- Alberta. You have our commitment that we will do everything necessary to ensure that you and your travellers enjoy their experience at the Westmont Hospitality Group's Hotels.

Yours,

Lobna El Mansoury | Director of Sales
Lobna.elmansoury@whg.com

Cover letter is attached .